

# Case Study

## Blue Cross Blue Shield (BCBS) Pediatric Dental Program

### PROGRAM DESCRIPTION:

This dental and oral health compliance monitoring program provides oral health education for children and families, and encourages positive, lifelong oral care habits in a fun and engaging way.

Participants were provided with a connected electronic toothbrush and 2-minute Tooth Tunes, a custom audio track composed by award-winning composers, designed to guide them on how to brush more effectively for the recommended 2 minutes, and make brushing more exciting. The toothbrush connects to an accompanying app allowing caregivers to easily track their child's brushing habits.



### PROGRAM AUDIENCE:

Caregivers of children aged 4-8 who recently had dental surgery, and are insured by BCBS Medicaid.



PROGRAM OBJECTIVES:	PROGRAM OUTCOMES:
<ul style="list-style-type: none"> <li>➤ Reduce dental costs among high-risk children insured under Medicaid</li> </ul>	<p><b>71% of program participants had a decrease in costs of care post-surgery, compared to 56% of the control group*</b></p> <p><b>46% lower cost of care per patient post-surgery than the control group*</b></p> <p><b>74% increase in utilization of preventive services per patient pre- to post-surgery vs. the control group*</b></p>
<ul style="list-style-type: none"> <li>➤ Improve oral health outcomes and oral hygiene habits for participating children</li> </ul>	<p><b>66% of participants attended at least one follow-up dental appointment post-surgery</b></p> <p><b>94% reported that their children remained cavity-free at follow-up dental visits</b></p> <p><b>Average brushing duration among participants was 124 seconds, achieving the recommended minimum of 2 minutes for effective brushing</b></p> <p><b>90% said that their child looks forward to brushing their teeth and finds it to be an enjoyable process</b></p>

\*Children who had dental surgery but did not participate in the program

## Program Components:



### Care Communications:

Upon enrollment, participants receive text messages to support their oral health journey, with some including links to a library of resources (see Care Companion). Topics include oral health habits, education on good oral hygiene, reminders for regular dental visits and information on electronic toothbrush set-up and use.



### Care Companion:

This cloud-based learning management system (LMS) provides vetted educational content that is personalized by participants' self-expressed priorities and interests, structured into easy-to-follow sections to promote independent education, learning and self-care management.



### GoMo Chat:

Much like a typical text conversation, GoMo Chat allows (secure) live messaging between participants and their care team, enabling in-the-moment, on demand conversations.



### Secure Data Collection and Reporting:

Engagement and experience data is collected and analyzed and reported back to providers for ongoing quality, clinical delivery and service improvement.

*"I love having access to the chat feature via text message because I can't always talk on my phone at work and when I am not at work I am busy being a mom. It is a lot easier to text, and so convenient to reach out if I have any problems!"*

Caregiver of Program Participant

